



Scott P. Hansen, CFP®

*Senior Vice President, Regional Managing Director
Coastal Gateway, California Market*

Scott is the regional managing director for Wells Fargo Wealth Management for the Coastal Gateway market in California. The Coastal Gateway market includes offices in San Luis Obispo, Santa Barbara and Westlake Village. As a senior leader in the region, Mr. Hansen is accountable for delivering an exceptional experience for clients of Wealth Management and Wells Fargo Private Bank; driving business planning and execution; and recruiting, retaining, coaching and developing talent. He actively leads advisors who help clients meet their wealth management needs through a variety of wealth planning, investment management, private banking, trust services, insurance, and integrated financial solutions.

Prior to joining Wells Fargo, Mr. Hansen worked at U.S. Trust, Bank of America for 9 years, where he held a number of positions within the wealth management spectrum. He has been in the financial services industry for over 30 years.

Mr. Hansen earned a Bachelor of Arts in English from the University of California, Santa Barbara. He is also involved in the Ventura County CPA/Law Society and the Westlake Village chapter of ProVisors.

Scott resides in Ventura with his wife of 22 years and their 3 children. Mr. Hansen currently serves on the board for Foodbank of Santa Barbara County, and on the board of trustees for the Ventura County Community Foundation. Scott also serves on advisory boards for California State University Channel Islands and the Habitat for Humanity Ventura County.

Investment and Insurance Products: ► NOT FDIC Insured ► NO Bank Guarantee ► MAY Lose Value

Wells Fargo Wealth Management and Wells Fargo Private Bank provides products and services through Wells Fargo Bank, N.A. and its affiliates. Brokerage services are offered through Wells Fargo Advisors. Wells Fargo Advisors is a trade name used by Wells Fargo Clearing Services, LLC, Member SIPC, a registered broker-dealer and separate non-bank affiliate of Wells Fargo & Company. Trust services available through banking and trust affiliates in addition to non-affiliated companies of Wells Fargo & Company. Insurance products are offered through nonbank insurance agency affiliates of Wells Fargo & Company and are underwritten by unaffiliated insurance companies. Not available in all states. WCR 0920-00253